



How Much Money Can You Earn?

Starting your own accounting firm can be one of the most profitable small businesses you can start.



If you do it right, the sky's the limit.

With our Professional Bookkeeper™ course, you should be able to do 1-2 new clients a month easily. More if you work harder and smarter. If you want to accelerate and multiply your growth, our Universal Practice Builder will teach you how to average 3-5 new clients each month, with some months even higher.

The income numbers below are taken from what actual students charge and make on average around the US, at an average of about \$400 per client. That rate may be more or less based on your experience level and size of your metropolitan area. The more experienced you are, and the larger your metropolitan area, the more you will be able to charge.

On the following page is a chart that illustrates what you could do if you were just starting out.

Play with your monthly new client average below and watch your income SOAR!

Small Business Accounting Potential Earnings Chart

Month	Clients	Income Per Client	Total Monthly Income	Yearly Income
1	1	\$400	\$400	
2	2	\$400	\$800	
3	3	\$400	\$1200	
4	4	\$400	\$1600	
5	5	\$400	\$2000	
6	6	\$400	\$2400	
7	7	\$400	\$2800	
8	8	\$400	\$3200	
9	9	\$400	\$3600	
10	10	\$400	\$4000	
11	11	\$400	\$4400	
12	12	\$400	\$4800	\$29,292
13	13	\$400	\$5200	
14	14	\$400	\$5600	
15	15	\$400	\$6000	
16	16	\$400	\$6400	
17	17	\$400	\$6800	
18	18	\$400	\$7200	
19	19	\$400	\$7600	
20	20	\$400	\$8000	
21	21	\$400	\$8400	
22	22	\$400	\$8800	
23	23	\$400	\$9200	
24	24	\$400	\$9600	\$88,800

25	25	\$400	\$10000
26	26	\$400	\$10400
27	27	\$400	\$10800
28	28	\$400	\$11200
29	29	\$400	\$11600
30	30	\$400	\$12000
31	31	\$400	\$12400
32	32	\$400	\$12800
33	33	\$400	\$13200
34	34	\$400	\$13600
35	35	\$400	\$14000
36	36	\$400	\$14400
			\$146,400

Take a moment to see what you can make if you only get one client a month. Will you be financially free after 1 year, 2 years? You can always get more clients and speed up the process.

Ready to Learn More?

If you have questions or are ready to get started, call **1 (877) 833-7909** to speak with a friendly and knowledgeable Universal Accounting® advisor.