

MAPPING

THE BUSINESS FOR PROFIT WORKSHOP

DATE: February 2, 2017 **TIME:** 8:00 to 10:00am (MST) **LOCATION:** Noah's Event Venue | Theatre Room

YOUR WORKSHOP LEADERS



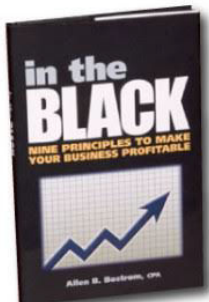
Clay Neves
Universal Accounting Center

Clay Neves, an 11 year veteran with Universal Accounting Center (UAC) working with business throughout the United States and Canada.



Scott McKinley, Structured Power Coaching/Value Builder Implementation Coach

Mr. McKinley has spent a decade working with business owners, students and graduates of Universal Accounting Center as the senior marketing coach. He has personally assisted hundreds of individuals in the development and growth of their own businesses.



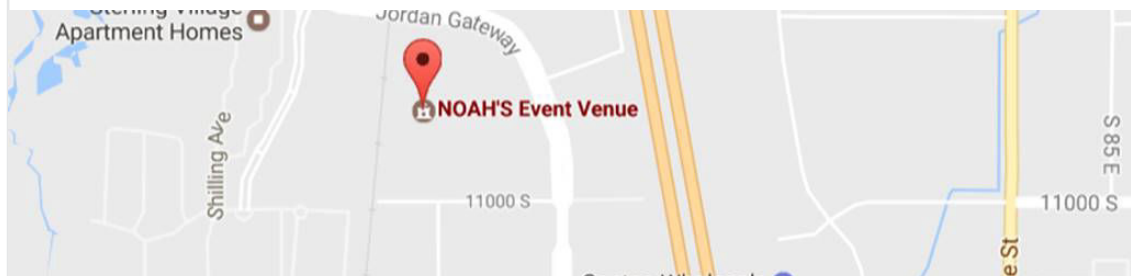
In the Black: Nine Principles to Make Your Business Profitable

When "Mapping" the business accounting is essential to the day-to-day operations of the business and the financial success of the business. Learn the 3 Key areas of business that are key principles to find profit. When overlooked unnecessary stresses follow. Leave with this workshop with actionable tasks to move your business for Red to Black & find the profit. Regardless of how well marketing, production, or accounting work on their own, it is only when they work well in concert that profitability is achieved. A business that cannot sustain itself by staying in the black cannot hope to stand the test of time, and the most basic measurement of a company's success is its very survival.

Part 2 - The Switzerland Structure

How reliant is your business on customers, employees and suppliers? This month our Value Builder discussion will focus on the importance for a business to have independence from these 3 key areas. The Switzerland Structure will be our topic this month and it is an important driver of value in business that focuses on helping business owners to identify which relationships in their business they have become too dependent on. During our workshop we will have a discussion allowing every owner in attendance to participate and more importantly to walk away with a 90 day plan to eliminate dependency on any one of the 3 areas in their business.

Continental Breakfast Included



**GIVE US TWO HOURS OF YOUR TIME,
AND WE'LL GIVE YOU YOUR LIFE BACK.**

REGISTER TODAY AT: <https://universalaccountingmappingtoprofit.eventbrite.com>

DATE: February 2nd TIME: 8:00 TO 10:00am | Breakfast Included

LOCATION: Noah's Event Venue | Theatre Room

322 11000 S South Jordan, UT 84095 **Seating is Limited!**

ABOUT THE VALUE BUILDER SYSTEM™

The Value Builder System™ is a statistically proven method for increasing the value of a company by 71%.