

FROM **RED TO BLACK** WORKSHOP

DATE: April 6, 2017 **TIME:** 8:00 to 10:00am (MST) **LOCATION:** Noah's Event Venue | Theatre Room

YOUR WORKSHOP LEADERS



Clay Neves
Universal Accounting Center
Clay Neves, an 11 year veteran with Universal Accounting Center (UAC) working with business throughout the United States and Canada.



Scott Stephenson
Scott Stephenson has over 20 years of consulting experience in training design, implementation, facilitation, change management, customer loyalty, leadership development, and sales and marketing. He has designed and implemented management systems to support major change initiatives for numerous organizations throughout the United States, Europe and Asia.

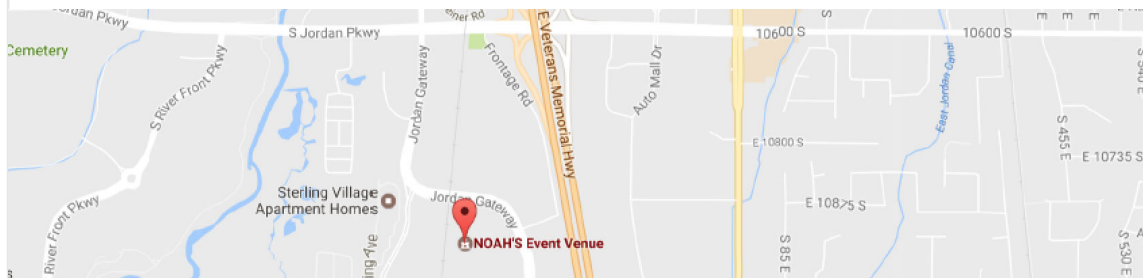
From Red to Black:

Within business there are specific strategies and processes to turn a business around and insure profit. Every business has cycles and trends that it must deal with and following these principles empowers a business owner to be more in control when working to be profitable. Attend and leave with action items to help you weather the storms that may come in business.

Reoccurring Revenues:

There is a sure way to build a profitable business and it is when a company builds into its model a reoccurring relationship with its clients. We see it all around us and many of the most profitable companies have found ways to establish reoccurring services with its customers. Learn the 6 types and which work best to build your business offering reoccurring services.

Continental Breakfast Included



**GIVE US TWO HOURS OF YOUR TIME,
AND WE'LL GIVE YOU YOUR LIFE BACK.**

REGISTER TODAY AT: <https://red-to-black.eventbrite.com>

DATE: April 6th **TIME:** 8:00 TO 10:00am | Breakfast Included

LOCATION: Noah's Event Venue | Theatre Room 322 11000 S South Jordan, UT 84095

Seating is Limited!

ABOUT THE VALUE BUILDER SYSTEM™

The Value Builder System™ is a statistically proven method for increasing the value of a company by 71%.

